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New Homes for sale
in the Seattle and
Puget Sound Area

New Homes

SATURDAY

VISTA HEIGHTS | auburn

Strong early sales add urgency to grand opening

Vista Heights celebrates its grand opening today from 10 a.m. to 5 p.m. — and it may be just in time.

According to representatives of Intracorp Marketing & Sales, the firm marketing and selling the homes, if the celebration had been scheduled for just a few weeks later it likely would have been a final sales offering instead.

“We had 23 homes when we opened a little over a month ago; now 10 of those are spoken for,” says Hayes Olson, community sales manager for Intracorp Marketing & Sales. “The response from homebuyers has been outstanding.”

Free lattes will be provided to guests today from 11 a.m. to 1 p.m. and free hot dogs and snacks from 1–3 p.m. As part of the open-house event, interested buyers can take advantage of special financing programs, including zero closing costs for those who work with Vista Heights’ preferred lender.

“It’s an unbelievable opportunity to buy a brand-new home at greatly discounted pricing,” Olson says of Vista Heights, where homes are priced from \$254,990 and are approved for VA and FHA financing. “Plus, all of our homes are now complete and can close in time to take advantage of the federal homebuyer tax credit (up to \$8,000 for first-time buyers).”

These four-bedroom single-family homes range in size from just over 2,000 square feet to nearly 2,300 square feet. They are designed to maximize interior



The homes at Vista Heights offer valley and sunset views. Left: Exterior colors were inspired by the community’s natural surroundings.

living space and minimize time-consuming yard work.

The homes are detailed in stone, with durable HardiePlank siding and a warm color palette inspired by the natural surroundings. Oversize windows allow valley and sunset views and flood each home with natural light. Interiors include hardwood entries, tile counters, five-piece master baths with soaking tubs, gas fireplaces and appliance packages in white, black or stainless steel.

“These are great floor plans,” Olson says. “There are kitchen islands for added prep space, breakfast nooks for quick and casual meals and separate living/dining rooms for more formal entertaining. And the bulk of the homes have three-car garages with extra storage.”

Vista Heights is perched on a hillside in Auburn’s master-planned community of Lakeland Hills. The community features parks, sport courts, acres of open

View these homes

Open 10 a.m.–5 p.m.
Fridays–Tuesdays at
424 51st St. S.E., Auburn

Prices

From \$254,990

Information

206-396-9396 or
livevistaheights.com

space and trails, as well as a “town center” with shops and services including Top Food & Drug and Starbucks.

“Everybody loves this location, it’s so beautiful,” says Jeff Smallwood, vice president of Intracorp Marketing & Sales. “It overlooks the valley, and whether you’re heading north or south, east or west, you are very well-connected. Everything is five to 10 minutes away.

“And the stress of work-day commutes is eased by Vista Heights’ prime location between two Sounder commuter train stations — one in Auburn and another in Sumner.”

There are two large parks within the Lakeland Hills community that feature play structures, ballfields and picnic shelters with barbecues.

“These homes are a once-in-a-lifetime value and opportunity,” says Olson. “They’ll sell before you know it, and once they are gone, they can never be duplicated at these prices.”